

Message Text

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PAGE 01 STOCKH 04986 131717Z

70

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 090173

R 131436Z SEP 76
FM AMEMBASSY STOCKHOLM
TO USDOC WASHDC
INFO SECSTATE WASHDC 8636
AMEMBASSY BRUSSELS
AMEMBASSY LONDON
AMCONSUL GOTEBOG

UNCLAS STOCKHOLM 4986

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 401/01/P0325
2. DATE: 09/09/76
3. TRUMME
4. 401 SWEDEN
5. IADM
- 6A. REPLY TO--
- 6B. MR. ANDERS FOSSUM
- 6C. LINSON INSTRUMENT AB
OSTHAMMARGATAN 80
S-115 28 STOCKHOLM
7. CABLE: LINSONANALYSIS TELEX: 13298 TEL: 08/23 72 40
8. --
9. 111-12 AGENCY/DISTRIBUTORSHIP
10. DESCRIPTION:
383211X-) A. PHOTOMETERS:
0100 - DIGITAL WITH AUTOMATIC ZERO ADJUSTMENT.
3832128) FACTORIZATION FOR ABSORBANCE OR CONCENTRATION.
-SAME AS ABOVE WITH POSSIBILITY FOR KINETIC
MEASUREMENTS.
-GLUCOSE METER. FAST AND SIMPLE TO USE.
- CREATININE METER
-BUN METER (BOUND UREA NITROGEN)

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PAGE 02 STOCKH 04986 131717Z

B. FLAME PHOTOMETER FOR POTASSIUM, SODIUM AND

LITHIUM

ESTIMATED VALUE \$ 100-200 THOUSAND

DEPENDING ON PRODUCTS.

3811229-0120 -. TEST KITS AND STANDARDS AND DILUENT FOR

BLOOD CELL COUNTERS:

-HEMOGLOBIN STANDARD AND REAGENT

GLUCOSE AND CREATININE TEST KITS

-STANDARD AND DILUENT FOR FLAME PHOTOMETRY

EST. VALUE \$40 THOUSAND

B. SAMPLING EQUIPMENT FOR CLINICAL USE

- MICROPIPETTES AND TIPS

MANUAL AND AUTOMATIC DISPENSING AND

DILUTING EQUIPMENT

- AUTOMATIC EQUIPMENT FOR TREATING OF

SAMPLES FOR BLOOD CELL COUNTERS

EST. VALUE \$20 THOUSAND

C. EQUIPMENT FOR MICROSCALE SEDIMENTATION

RATE, AUTOMATED.

EST. VALUE \$20 THOUSAND

D. EQUIPMENT FOR BLOOD CLOTTING TIME

MEASUREMENT.

EST. VALUE \$40 THOUSAND

3811225-0030 CENTRIFUGES, LABORATORY ANGLEHEAD AND

SWING-OUT, REFRIGERATED CENTRIFUGES.

EST. VALUE \$30 THOUSAND.

3832104-0060 EQUIPMENT FOR ELECTROPHORESIS INCLUDING

ELECTROPHORESIS CHAMBER, GELS, PLATES,

POWER SUPPLY, DENSITOMETER AND

CONSUMABLES. EST. VALUE \$60 THOUSAND.

3832128-0020 OSMOMETER FOR CLINICAL USE, PREFERABLY

USING VAPOR PRESSURE. EST. VALUE: \$20-40 THOUSAND.

LINSON INSTRUMENT HAS 50 EMPLOYEES AND AN ANNUAL TURNOVER
OF APPROXIMATELY SKR 12 MILLION. IT BELONGS TO STATSFORETAG
AB, THE SWEDISH GOVERNMENT HOLDING COMPANY, AND AMPLE
OPERATION FUNDS ARE AVAILABLE. RECOMMENDED TRADE CONTACT.
SMITH

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NNN

Message Attributes

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Margaret P. Grafeld
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